



We are so happy to hear that you want to start flying with us! We wanted to share some information with you about OnCore Aviation to help you begin your journey.

Mission – OnCore is a flight school with 2 locations in Rochester and Buffalo NY. Our mission is to provide the highest quality of modern flight training in Western NY. We take pride in our team of instructors who are passionate about teaching and creating safe and competent pilots. Our program has many aspects that mimic the professionalism you would find at an airline like progressive stage checks for our students, line checks for our instructors and methods of teaching that focus on procedural flows and callouts. Skills that will translate easily to any professional aviation career, or if a professional career is not your goal, will leave you with above average safety and proficiency standards.

Membership – OnCore Aviation is a membership-based flight school. For \$55/mo you will receive extensive insurance coverage available through our fleet policy, access to the Diamond and Warrior fleet as a renter after getting your license, a reduced aircraft hourly rate, 1 free non-cumulative (“Use it or lose it”) hour on the GTX Simulator each month (\$65 value), as well as access to purchase Block Time to reduce aircraft cost. A recurring membership fee will be added to your account on the day you take your first lesson. If at any point you would like to pause or cancel membership, you will need to email Lily@Oncoreaviation.com to do so.

Private Pilot License: The Process

- Discovery Flight – Obtaining a Private Pilot License starts with taking a Discovery Flight. We offer a 90-minute experience that includes a 30-minute ground session and 60-minute flight. This will help you get a feel for the smaller aircraft and technology involved to ensure you want to continue training.
- Roadmap Meeting – From there you will sit down with a certified Flight Instructor to discuss your aviation goals and what kind of training schedule you would like to maintain to reach those goals.
- Training – You will then start scheduling your training sessions with your instructor. Flight training will consist of both ground instruction and dual flight instruction and typically takes anywhere from 55-70 hours to complete depending on your consistency and preparedness. Ground school can be completed either with your instructor or online in a self-study environment.
- Checkride – When you have progressed through all the Private Pilot requirements you will take your final assessment with a DPE (Designated Pilot Examiner) in order to get your license. You will need to complete a written multiple-choice exam with a score of 70 or higher, pass an oral exam with the examiner and a flight portion. The cost of this exam will depend on which DPE you choose as each one sets their own rates.

The Cost – The cost of Private Pilot training will vary depending on which aircraft you are training in. Our current fleet includes two Piper Warriors (both located in Buffalo), as well as two technologically advanced Diamond DA40s with a glass cockpit (two at our Buffalo location and one at our Rochester location). If you are able to be consistent with training and start/finish your license in one go, you can expect the cost to be anywhere from \$15-\$17k.

Block Time – One benefit offered to all our student and renter members is the ability to purchase block time. There are a few stipulations associated with block time, however, it is a great way to reduce the cost of your training if you are able. We sell 10, 25, and 50 hour blocks of aircraft time and each block reduces the hourly cost of the airplane by \$5/hr. Block time covers aircraft cost ONLY. You will still be billed for any ground/flight instruction you receive along the way. The pricing and stipulations for the Diamond and Warriors are below. *Please note that currently there is a temporary fuel surcharge of \$10/hr in effect.*

1. **Block time is NON-REFUNDABLE**
2. **Block time must be paid for before you can begin using it**
3. **Block time NEVER expires**
4. **Block time covers aircraft cost ONLY – you will still accrue instructional charges**

DA40 - \$195/hr Non-Member Rate

DA40 - \$185/hr Standard Member Rate

DA40 - \$65/hr Ground Instruction

DA40 - \$65/hr Flight Instruction

PA28 - \$170/hr Non-Member Rate

PA28 - \$160/hr Standard Member Rate

PA28 - \$65/hr Ground instruction

PA28 - \$65/hr Flight instruction

10 hr block @ \$180/hr = \$1800

25 hr block @ \$175/hr = \$4375

50 hr block @ \$170/hr = \$8500

10 hr block @ \$155/hr = \$1550

25 hr block @ \$150/hr = \$3750

50 hr block @ \$145/hr = \$7250

Resources

We follow the Sporty's syllabus and their Learn To Fly course is an online ground school that will do a great job preparing you for the written exam you will need to take. They present the information in video modules with quizzes following each video. Link is below to check that out.

<https://www.sportys.com/learn-to-fly-course-private-pilot-test-prep-online-app-and-tv.html>

Below is a link to a Jeppesen study guide which has also been found extremely helpful along with the Sporty's Learn to Fly course if you prefer written material.

https://www.mypilotstore.com/MyPilotStore/sep/1941?gclid=CjwKCAjwgvilBhBkEiwA10D2jOnmafB2CkAVnclWyHXvr_RgvwgvV-FQkmwxpdLCwTZB5tcuJWGDRoCnqkQAvD_BwE

Mounted Recording Device Policy – A renter may use a mounted recording device if:

1. The instructor finds it acceptable,
2. The renter acknowledges that they are fully financially responsible for any damage or cleaning associated with the mount,
3. In the event of an incident or accident, OnCore Aviation, LLC., immediately owns the footage and
4. If anything ever goes on social media documenting breaking a FAR or negatively impacting safety the renter will no longer have any access to OnCore Aviation aircraft.



Additional Offerings – OnCore Aviation doesn't only provide Private Pilot training. We are able to work with you on your Instrument, Commercial, CFI, and CFII ratings as well. At the moment we do not have a multi-engine aircraft on our fleet, however we are always looking for additional aircraft and hope to have one soon so we can offer Multi-Engine and MEI ratings as well.

I would like to join the OnCore Aviation, LLC membership. I understand that (check each box):

- My enrollment in the membership will start the day of my first lesson with an OnCore Aviation CFI.
- I will be responsible for paying the membership fee on the same day of the month starting when I enroll.
- I will show up 15 minutes prior to my lesson.
- Should I need to cancel for a reason other than weather related, I will do so more than 24 hours in advance of my lesson. Should I fail to do so, the penalty will be:
 - On first offense, I will receive a written warning.
 - On second offense, I will be responsible for paying for the instructor rate for the duration of the scheduled lesson.
 - On third offense, I will be responsible for paying for both the instructor and flight rates for the duration of the scheduled lesson.
 - On fourth offense, there will be a meeting to discuss continuation of membership.
- I am expected to conduct myself professionally while in lessons and flight training as well as visiting other airports.
- I will be required to steward the aircraft post flight.
- I must adhere to the Currency Policy.
 - The Currency Policy is that if I exceed 90 days without flying one of OnCore Aviation aircraft I will need to go up with an instructor to get recurrent and will be responsible for paying for that time used (both instructor and flight).
- The stipulations regarding block time purchases and that they are non-refundable.
- The Mounted Recording Device Policy.
- There is a balance maximum of \$500 and if my account exceeds that I will not be able to schedule aircraft or instructor time until my balance is paid off.
- In order to discontinue or pause my membership for a given period of time, my account must be paid off in full and I need to send an email to claire@oncoreaviation.com or lily@oncoreaviation.com to notify OnCore Aviation.
- Failure to pay my balance in full and becoming delinquent for more than 90 days will result in my account being turned over to a collection agency and that this may directly affect my credit score.

Signature

Print Name

Date

